



Gesa Pellier

Head Global Patient Access, Novartis Pharma AG

Nationality: German

Languages spoken: German, English

Gesa heads the Novartis Global Patient Access (GPA) team since 2013. In this role, she is responsible for ensuring appropriate patient-centric, outcome-focused value demonstration and access plans and their execution for all Novartis Pharma therapy areas and products/programs, throughout development and post-approval, worldwide. Her responsibilities span the areas of market access, pricing & reimbursement, health economics and outcome research.

Gesa has been with Novartis in Basel, Switzerland, since April 2005. She began her career at Novartis in Development where she started as Senior DRA Franchise Manager in Gastroenterology, then headed the DRA Business Franchise Teams in the Disease Areas Arthritis, Bone, Gastroenterology, Urology for Europe (2006 – 2007). Thereafter, she was appointed to lead the DRA Global Business Franchise teams for the Disease Areas Immunology and Infectious Diseases, Transplantation, Ophthalmology, Dermatology, Gastroenterology, Urology (2007 – 2008), and subsequently was appointed Head DRA Europe Novartis Pharma General Medicine (2008-2013). In 2012, Greater China was added to her DRA responsibilities in addition to her continued Leadership of DRA Europe.

Before joining Novartis, Gesa worked for 15 years in GlaxoSmithKline and its legacy companies, in a variety of Regulatory Affairs roles with increasing responsibility in country (Germany), Region (CEE) and Global (DRA TA Head Oncology & Biotechnology).

Gesa is a physician by training, graduating from Medicine University of Lübeck, Germany, in 1990.