

Novartis Annual Results ^[1]

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Novartis annual results conference, including media releases and year-to-date figures.

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Annual Results 2018 - Jan 30, 2019

Media release

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Form 20-F



Form 20-F documents Novartis results in line with requirements of the US Securities and Exchange Commission (SEC).

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XBRL package

Documents Novartis results in XML format in line with requirements of the US Securities and Exchange Commission (SEC).

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2018

^[18]

Annual Results 2018 - Jan 30, 2019

Key figures ¹	FY 2018 (USD m)	FY 2017 (USD m)	% change (USD/cc)
Net sales	51,900	49,109	6 (cc: 5)
Operating income	8,169	8,629	-5 (cc: -5)

Net income	12,614	7,703	64 (cc: 64)
EPS (USD)	5.44	3.28	66 (cc: 66)
Free cash flow	11,717	10,428	12

Core

Operating income	13,823	12,850	8 (cc: 8)
Net income	11,938	11,391	5 (cc: 5)
EPS (USD)	5.15	4.86	6 (cc: 6)

1. Constant currencies (cc), core results and free cash flow are non-IFRS measures. An explanation of non-IFRS measures can be found on page 55 of the Condensed Financial Report. Unless otherwise noted, all growth rates in this Release refer to same period in prior year.

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2017 ^[19]

Annual Results 2017 - Jan 24, 2018

Key figures ¹	FY 2017 (USD m)	FY 2016 (USD m)	% change (USD/cc)
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Net sales	49,109	48,518	1 (cc: 2)
Operating income	8,629	8,268	4 (cc: 7)
Net income	7,703	6,698	15 (cc: 12)
EPS (USD)	3.28	2.82	16 (cc: 14)
Free cash flow	10,428	9,455	10

Core

Operating income	12,850	12,987	-1 (cc: 0)
Net income	11,391	11,314	1 (cc: 2)
EPS (USD)	4.86	4.75	2 (cc: 3)

1. Constant currencies (cc), core results and free cash flow are non-IFRS measures. An explanation of non-IFRS measures can be found on page 42 of the Condensed Financial Report. Unless otherwise noted, all growth rates in this Release refer to same period in prior year.

Media release

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[2016](#) ^[26]

Annual Results 2016 - Jan 25, 2017

Continuing operations²

Key figures ¹	FY 2016 (USD m)	FY 2015 (USD m)	% change (USD/cc)
Net sales	48,518	49,414	-2 (cc: 0)
Operating income	8,268	8,977	-8 (cc: -3)
Net income	6,698	7,028	-5 (cc: 1)
EPS (USD)	2.82	2.92	-3 (cc: 2)
Free cash flow	9,455	9,259	2

Core

Operating income	12,987	13,790	-6 (cc: -2)
Net income	11,314	12,041	-6 (cc: -3)
EPS (USD)	4.75	5.01	-5 (cc: -2)

1. Constant currencies (cc), core results and free cash flow are non-IFRS measures. An explanation of non-IFRS measures can be found on page 50 of the Condensed Financial Report. Unless otherwise noted, all growth rates in this Release refer to same period in prior year.

2. Refers to continuing operations, defined on page 41 of the Condensed Financial Report.

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[2015](#) ^[35]

Annual Results 2015 - Jan 27, 2016

Key figures ¹	Continuing operations ²		
	FY 2015 (USD m)	FY 2014 (USD m)	% change (USD/cc)
Net sales	49,414	52,180	-5 (cc: 5)
Operating income	8,977	11,089	-19 (cc: -2)
Net income	7,028	10,727	-34 (cc: -18)
EPS (USD)	2.92	4.39	-33 (cc: -17)
Free cash flow	9,259	10,934	-15

Core

Operating income	13,790	14,473	-5 (cc: 10)
Net income	12,041	12,653	-5 (cc: 9)
EPS (USD)	5.01	5.19	-3 (cc: 10)

1. Constant currencies (cc), core results and free cash flow are non-IFRS measures. An explanation of non-IFRS measures can be found on page 53 of the Condensed Financial Report. Unless otherwise noted, all growth rates in this Release refer to same period in prior year.

2. Refers to continuing operations, defined on page 43 of the Condensed Financial Report.

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[2014](#) ^[40]

Annual Results 2014 - Jan 27, 2015

		excl. Diagnostics[1]		Reported
	FY 2014[2] (USD m)	FY 2013 (USD m)	% change (USD/cc[1])	FY 2013 (USD m)
Net sales	57,996	57,355	1 (cc: 3)	57,920
Operating income	10,736	10,671	1 (cc: 7)	10,910
Net income	10,280	9,144	12 (cc: 19)	9,292
EPS (USD)	4.21	3.70	14 (cc: 20)	3.76
Free cash flow	10,762	9,592	12	9,945
Core¹				
Operating income	14,616	14,191	3 (cc: 8)	
Net income	12,755	12,351	3 (cc: 8)	
EPS (USD)	5.23	5.01	4 (cc: 10)	

1. Constant currencies (cc), core results, free cash flow and 2013 data excluding the blood transfusion diagnostics unit are non-IFRS measures. An explanation of non-IFRS measures can be found on page 54 of the Condensed Financial Report (CFR).

2. 2014 results exclude depreciation and amortization related to discontinuing operations from the portfolio transformation announcement date. See page 22 of the CFR.

Media release

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