Job Description

769 million patients were impacted by Novartis products in 2020. And while we’re proud of that fact, in this world of digital and technological transformation, we must also ask ourselves this: how can we continue to improve and extend even more people’s lives?

The Lead for Scientific Strategy and Content, Field Medical, is responsible for ensuring functional excellence across all aspects of field medical strategy, content development & training. The position is responsible for strategically leading the team responsible for external strategy & communications for 7 IDMTs to build consistency and maintain compliance around strategic planning & key deliverables for field medical.

Your responsibilities include, but are not limited to:

• Leadership & Management:
  o Support Head, Field Medical Strategy & Capabilities with team strategic planning and resource management.
  o Actively participate and contribute to FMSC LT discussions, planning and implementation to achieve departmental goals & objectives.
  o Directly lead a team of 8 Scientific Strategy and Content Directors to optimize the development and delivery of field medical strategy, content and training that supports the overall medical strategy in priority disease states
    Includes mid-year and end of year reviews & development planning.

• Strategic Planning & Project Management:
  o Align and ensure execution (with field medical leadership) of FM disease strategies and launch readiness plans
  o Interface with field medical leadership and other USOM associates as appropriate to assess general needs and priorities for field medical execution on IDMT strategy
  o Ensure consistency and compliance with regard to field medical communications, tools & training
  o Lead the field therapeutic training program including national training strategy and new field medical on-boarding in collaboration with Field Medical Operations.
  o Interface with USOM training, Global training functions, Sales Training and other Novartis organizational training & development associates as appropriate.
  o Provide oversight to guarantee timely approvals and governance as well as escalations to ensure consistency and availability of needed field materials
  o Provide input into the development of general/core capability tools and training that are aligned with medical strategy and objectives.
  o Special assignments and projects as requested by Head, FMSC.

• Budget Management:
  o Assist in the development of and effective management of the budget.
This position can be based remotely anywhere in the U.S. (there may be some exceptions based on legal entity registration). Please note that this role would not provide relocation as a result. The expectation of working hours and travel (domestic and/or international) will be defined by the hiring manager.

Diversity & Inclusion / EEO

The Novartis Group of Companies are Equal Opportunity Employers and take pride in maintaining a diverse environment. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, gender, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status. We are committed to building diverse teams, representative of the patients and communities we serve, and we strive to create an inclusive workplace that cultivates bold innovation through collaboration and empowers our people to unleash their full potential.

Minimum Requirements

What you’ll bring to the role:

• Advanced degree required; doctoral degree preferred.

• Minimum 5 years pharmaceutical/Health Care experience required, field medical experience as an MSL preferred

• Demonstrated:
  o performance in a management and/or leadership role in a field-based or in-house medical team.
  o ability to effectively coach scientific/clinical persons at all skill and knowledge levels, to plan both strategy and implementation and work effectively cross-functionally are essential.

• Advanced knowledge of Compliance and policies to serve as subject matter expert

• Advanced knowledge of the US healthcare market and the stakeholders influencing decisions

• Must possess a thorough understanding of the FDA, OIG, HIPAA and other guidelines relevant to the pharmaceutical industry and to ensure compliance with these external as well as Novartis internal guidelines and standard operating procedures (e.g., Ethics & Compliance guidelines).

Desirable:

• Ability to:
  o provide constructive feedback, to plan both strategy and implementation, and to work effectively cross-functionally.
  o lead across multiple disease areas that fall within their scope of responsibility
  o work effectively in a matrix organization

• Skillful at leading without authority

• Excellent interpersonal communication, presentation, project management skills, and customer focus.
• Experience in training and personnel development systems and procedures preferred.

WHY NOVARTIS?

769 million lives were touched by Novartis medicines in 2020, and while we’re proud of this, we know there is so much more we could do to help improve and extend people’s lives.

We believe new insights, perspectives and ground-breaking solutions can be found at the intersection of medical science and digital innovation. That a diverse, equitable and inclusive environment inspires new ways of working.

We believe our potential can thrive and grow in an unbossed culture underpinned by integrity, curiosity and flexibility. And we can reinvent what's possible, when we collaborate with courage to aggressively and ambitiously tackle the world's toughest medical challenges. Because the greatest risk in life, is the risk of never trying!

Imagine what you could do here at Novartis!

Division
ONCOLOGY
Business Unit
ONCOLOGY BU
Location
USA
Site
East Hanover, NJ
Company / Legal Entity
Novartis Pharmaceuticals
Functional Area
Research & Development
Job Type
Full Time
Employment Type
Regular
Shift Work
No

Apply to Job Access Job Account

Job ID
330340BR