

## Sr. Strategy Manager Region Europe (d/f/m) " >

Job ID  
327021BR  
Oct 07, 2021  
Germany

### **Job Description**

Sandoz is currently No 1 generics players in Europe and our ambition is to further expand our market leadership through achieving and maintaining our No 1. position in our core TAs and the Biosimilars we commercialize.

This role will deliver on the strategic vision and plan for Region Europe, which will require in depth understanding of market performance, risk and opportunities. This role will guide management to adjust operations to deliver on the strategy.

This role will cooperate with various regional (e.g. Portfolio, BD, Marketing) and global (e.g. CBO,STO etc.) areas to define the strategy development and implementation.

Would you like to work for a Global Generics and Biosimilars company and contribute to our mission to extend and improve people's lives? Join Sandoz!

A division of Novartis, Sandoz is a global leader in Generic and Biosimilar medicines, committed to playing a leading role in driving access to medicine worldwide.

### **Your responsibilities:**

Your responsibilities include, but not limited to:

#### Strategic Planning

- Lead the annual 5-year Strategic planning and Annual Target Planning processes for the region in co-operation with the HQ team and key countries and drive execution of related projects in a cross-functional and cross-regional setting
- Provide thought leadership in areas of commercial strategy and catalyze action against strategic priorities
- Bring analytical rigor & insights to identify & implement best practices in both cost reduction and revenue enhancement opportunities
- Maintain strong collaboration with the Global Strategy as representative of Region Europe in global projects

### **Diversity & Inclusion / EEO**

*Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.*

### **Minimum Requirements**

**What you'll bring to the role:**

- Solid management consulting background min 5 years
- Knowledge of the pharmaceutical industry and health systems in the Region
- Solid experience in strategic planning
- Proficient in financial planning and analysis
- Strong tact/influencing skills combined with strong business acumen and value focused

### **You'll receive:**

Competitive salary; Performance based annual bonus; Work/life integration; Eligible to Sandoz pension plan; 30 working days' holiday per calendar year; Subsidised on-site cafeteria; Free shuttle bus between Sandoz and Holzkirchen train station; Additional benefits.

### **Why consider Sandoz?**

Our number 1 priority is to pioneer patient access to better healthcare. We are a company of firsts. 1st to develop an oral penicillin antibiotic. 1st to develop and launch biosimilars. 1st to launch an FDA-cleared digital therapeutic. And we never stop asking: how can we continue to pioneer access in an ever-more digital and global world?

The answers come when curious, courageous and collaborative people are empowered to ask new questions, make bold decisions and take smart risks.

Sandoz, a Novartis division, is a leader in generic and biosimilar medicines and a pioneer in digital therapeutics.

### **Imagine what you could do at Sandoz!**

#### **Commitment to Diversity & Inclusion:**

Sandoz, a Novartis company, embraces diversity, equal opportunity and inclusion. We are committed to building diverse teams, representative of the patients and communities we serve, and we strive to create an inclusive workplace that cultivates bold innovation through collaboration, and empowers our people to unleash their full potential.

Hiring decisions are only based on the qualification for the position, regardless of gender, ethnicity, religion, sexual orientation, age and disability.

The law provides for severely disabled / equal applicants the opportunity to involve the local representative body for disabled employees (SBV) in the application process. If you would like to request this, please let us know in advance as a note on your CV.

**Join our Novartis Network:** If this role is not suitable to your experience or career goals but you wish to stay connected to learn more about Novartis and our career opportunities, join the Novartis Network here:

<https://talentnetwork.novartis.com/network>

Division

SANDOZ

Business Unit

COMMERCIAL OPS EUROPE SZ

Location

Germany

Site

Holzkirchen (near Munich)  
Company / Legal Entity  
Sandoz International  
Functional Area  
BD&L & Strategic Planning  
Job Type  
Full Time  
Employment Type  
Regular  
Shift Work  
No  
[Apply to Job](#) [Access Job Account](#)



Job ID  
327021BR

## **Sr. Strategy Manager Region Europe (d/f/m)**

[Apply to Job](#) [Access Job Account](#)

---

**Source URL:** <https://www.novartis.com/careers/career-search/job-details/327021br/sr-strategy-manager-region-europe-dfm>

### **List of links present in page**

- <https://www.novartis.com/careers/career-search/job-details/327021br/sr-strategy-manager-region-europe-dfm>
- <https://sjobs.brassring.com/TGnewUI/Search/home/HomeWithPreLoad?PageType=JobDetails&partnerid=13617&siteid=5260&jobid=2745204&AL=1>