

Medical Representative- All governorates " >

Job ID
312976BR
Aug 02, 2021
Egypt

Job Description

To meet or exceed sales targets (Sales Growth/market share growth) within agreed budgets and timescales.
To achieve agreed contact, coverage and frequency targets (quantity &Quality) through face to face and meetings and deliver agreed customer Centric activities within operating budget.
To promote defined Sandoz products according to campaign briefs and Policies.
To ensure outstanding personal and team knowledge, and understanding of Sandoz priority products, technical information, product strategy, Positioning, key messages and programs.
Effective administration of territory business including, maintenance of high quality record systems, check market segmentation, use of the ECRS, and timely processing of territory business expenses (AV and personal).
Effective communication with territory colleagues and relevant members of other teams, coordinate cycles visits with co-detailing colleagues, in order to understand, maximize and drive territory achievements.

Job Sourcing Statement

You are applying to be part of the Novartis Talent Pool. We are not currently recruiting for this role but we are building a pipeline for future opportunities. If you would like to be considered for a similar position in future, then please submit your CV.

Minimum Requirements

University degree in Veterinary medicine, Pharmaceutical science or Medicine.
Division
SANDOZ
Business Unit
COMMERCIAL OPS NA SZ
Location
Egypt
Site
Cairo
Company / Legal Entity
Sandoz Egypt
Functional Area
Sales
Job Type
Full Time
Employment Type
Regular

Shift Work

No

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