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Job ID
325346BR
Aug 11, 2021
USA

Job Description

799 million. That's how many lives our products touch. And while we're proud of that fact, in this world of digital and technological transformation, we must also ask ourselves this: how can we continue to improve and extend even more people's lives?

This Director, Health Economics & Outcomes Research is responsible for the development and execution of robust health economics and outcomes research studies and projects, aligned with Novartis' medical strategies to support New Products. This position will be responsible for strategic value demonstration planning and implementation of HE&OR studies to support product differentiation and optimize product market access. This position must also be able to actively participate in cross-functional teams, demonstrate strong leadership in the area of HE&OR, demonstrate strong clinical and commercial and access strategic thinking and be capable of managing multiple projects.

Your responsibilities:

- Provide guidance in the development of strategies to demonstrate the value of disease/products within the Medical Units within US Medical Affairs with a focus on outcomes meaningful to payer and clinical decision-makers.
- Generate the evidence necessary to maximize the commercial value of Novartis' products by demonstrating product differentiation and economic value.
- Fully support the creation and execution of outcomes-based contracts.
- Ensure strategic alignment with other areas by actively participating on Medical Tactical Teams (MTTs) and other cross-functional teams.
- Develop communication/publication strategies for given product and ensure all research is conducted with a high level of scientific rigor.
- Ensure timely development of high quality deliverables (e.g. AMCP dossiers, cost-effectiveness & budget impact models and other supporting materials) to support the value proposition to our key customers.
- Manage multiple projects and product budgets to target as directed as well as interact with vendors in the execution of HE&OR projects.
- Interact with key customers (MCOs, Center for Medicare & Medicaid Services (CMS), medical experts, etc.) as needed to deliver value messages for product pricing and reimbursement, and optimal utilization.
- Publish and present research accomplishments at scientific conferences and forums.
- As a member of the US HE&OR team, contribute to department strategy and objectives as well as represent US HE&OR on key initiatives.

Diversity & Inclusion / EEO

The Novartis Group of Companies are Equal Opportunity Employers and take pride in maintaining a diverse environment. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, gender, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status. We are committed to

building diverse teams, representative of the patients and communities we serve, and we strive to create an inclusive workplace that cultivates bold innovation through collaboration and empowers our people to unleash their full potential.

Minimum Requirements

Minimum requirements :

What you'll bring to the role:

- Graduate degree in a relevant discipline focused on health economics, outcomes research, health services research, epidemiology, etc. (e.g. PhD, MHA, MPH, etc.), or a relevant undergraduate degree and completion of a pharmacoconomics fellowship. Preferred
- Minimum of 5+ years in the pharmaceutical industry or a managed care setting in the direct conduct of health economics and outcomes research studies. preferred
- Strong knowledge of outcomes research methods, including study design and analysis.
- Strong commercial and clinical strategic mindset.
- Demonstrated experience conducting research directly with managed care organizations, physician groups, and/or employers is desired.
- Demonstrated research accomplishments as evidenced by a history of peer-reviewed publications.

THIS POSITION CAN BE REMOTE FOR THE RIGHT PERSON

Why consider Novartis?

We believe the answers are found when curious, courageous and collaborative people like you are brought together in an inspiring environment. Where you're given opportunities to explore the power of digital and data. Where you're empowered to risk failure by taking smart risks, and where you're surrounded by people who share your determination to tackle the world's toughest medical challenges.

Imagine what you could do at Novartis!

Division

PHARMA

Business Unit

US PHARMA

Location

USA

Site

East Hanover, NJ

Company / Legal Entity

Novartis Pharmaceuticals

Functional Area

Market Access

Job Type

Full Time

Employment Type

Regular

Shift Work

Yes

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