

Manager, Market Access and HEOR ,OBU " >

Job ID

326656BR

Sep 02, 2021

Japan

Job Description

Lead all aspects of Market Access (MA) for responsible disease area (DA)/brands in Japan to drive MA strategies and execution with novel approach

Your responsibilities:

- o Strategy definition/implementation
- o Responsible to develop Market Access strategy of DA/brand except pricing part through collecting external insight from ME, regulator, HE expert, payer and internal x-functional team
- o Lead data generation and implement MA strategy with x-functional team for DA/brand
- o Reimbursement activity
- o Execution MA plans for securing market access of oncology portfolio through an extensive development and analysis of value propositions in line with brand objectives and healthcare system change
- o Understand and input to Brand team about risk/opportunities on pricing through life cycle based on the inputs from pricing expert
- o Developing the Cost-effectiveness Evaluation submission dossier, and pricing submission dossier especially on value part
- o Make sure to inform pricing expert of relevant product information which required for pricing assessment. Ex. MA related issues and product profile etc
- o Drive HEOR/CEA initiative
- o Be the technical expert, share expertise and be the go-to reference person to other market access associates for most areas of market access – HEOR and stakeholder relation.
- o Develop the data generation strategy for maximization of DA/brand value with external insights and deep understanding of disease area
- o Lead OBU Japan HEOR/CEA action plan consistent with Novartis priorities and product strategies and that will demonstrate overall product value to our customers
- o Implement relevant stakeholder relation programs to conduct HEOR/CEA
- o Ensuring cross functional include global alignment and obtaining appropriate internal endorsement for data generation
- o Understand and monitor HEOR new methodology, usage and available database in Japan
- o Other
- o Support the products use from the remuneration system perspective, when needed
- o Contribute to maximize the product vale through JPT/JDT as representatives of MA
- o Participate at relevant professional and/or industry associations to gain external insight
- Quality management responsibilities:
- Ensure P3, adequate reporting of adverse events / technical complaint / compliance issue in accordance with company procedures
- Ensure SOP and local regulation related data generation

- 100% timely delivery of all training requirements including compliance

Job Sourcing Statement

You are applying to be part of the Novartis Talent Pool. We are not currently recruiting for this role but we are building a pipeline for future opportunities. If you would like to be considered for a similar position in future, then please submit your CV.

Minimum Requirements

What you'll bring to the role:

Education: A University level (bachelors) degree in relevant subject

- Graduate degree preferred

Experience/Professional requirement: Extensive experience in market access and/or pharmaceutical industry related discipline

- Strong technical knowledge in disciplines related to market access such as pricing, HEOR, statistics, epidemiology or clinical development such as epidemiology, planning of development strategy
- Experience and knowledge of drug pricing, and healthcare policy or related subjects
- Strategic and analytical thinking capability
- High adaptability of environment change (High change agility)
- Good communication skills, negotiation skills and interpersonal relation skills
- Team player

Language Skill: Working knowledge in English and Japanese

750 million. That's how many lives our products touch. And while we're proud of that fact, in this world of digital and technological transformation, we must also ask ourselves this: how can we continue to improve and extend even more people's lives?

We believe the answers are found when curious, courageous and collaborative people like you are brought together in an inspiring environment. Where you're given opportunities to explore the power of digital and data. Where you're empowered to risk failure by taking smart risks, and where you're surrounded by people who share your determination to tackle the world's toughest medical challenges.

We are Novartis. Join us and help us reimagine medicine

Novartis are an equal opportunities employer and welcome applications from all suitably qualified persons

Division

ONCOLOGY

Business Unit

Japan

Location

Japan

Site

Tokyo

Company / Legal Entity

Novartis Pharma K.K.

Functional Area

Market Access

Job Type

Full Time

Employment Type

Regular

Shift Work

No

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