

## **Medical Science Liaison – CRM West NY / OH (Remote) " >**

Job ID  
327947BR  
Oct 20, 2021  
USA

### **Job Description**

One person dies every 37 seconds from Cardiovascular Disease in the United States. At Novartis we are committed to reducing the global burden of cardiovascular, renal and metabolic on patients, families and their communities.

We are focused on developing solutions targeting heart failure (acute and chronic), atherosclerosis, metabolic and renal diseases with the aim of improving quality of life for patients all over the world.

Our team works in a curious, inspired and unbossed culture. We work together across all functions to maximize our performance and achievements. We are a team full of smart, passionate and dedicated individuals that keeps the patient at the center of all we do.

We are committed to helping each other develop and grow our careers throughout Novartis.

We take our work very seriously, but we also love to have fun too!

Just imagine how many patients YOU could impact as part of our team.

The Medical Science Liaison will serve as a liaison to the medical/scientific community and will be responsible for establishing, developing, and maintaining relationships with medical experts in the Cardiovascular, Renal & Metabolism (CRM) therapeutic areas within the specified geographic area of coverage.

This position will cover West New York / Ohio and you must reside within the territory assigned.

Your responsibilities include, but not limited to:

- Ensure the appropriate dissemination of clinical and scientific information regarding marketed and pipeline compounds in a timely, ethical and customer-focused manner.
- Implement clinical and educational strategies in collaboration with other Novartis colleagues for designated customers that include potential clinical trial site placement and sponsorships.
- Work to pair our key customer's educational and research needs with available Novartis resources and will provide the latest emerging data in response to specific healthcare professional inquiries.
- MSL Associate Director is expected to have consistent local, regional (within specified territory) impact with a solutions-oriented approach in identifying big picture needs.
- The MSL Associate Director is expected to demonstrate strong strategic thinking and have an enterprise-wide mindset. He/she should be viewed as an established MSL leader and act as a mentor/coach to colleagues.
- The MSL Associate Director should have strong influencing skills and tangible examples of territory impact.

This individual is expected to support and inspire colleagues and serve as a positive change agent.

- Importantly, the MSL Associate Director contributes to building high performing teams.

## **Diversity & Inclusion / EEO**

*The Novartis Group of Companies are Equal Opportunity Employers and take pride in maintaining a diverse environment. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, gender, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status. We are committed to building diverse teams, representative of the patients and communities we serve, and we strive to create an inclusive workplace that cultivates bold innovation through collaboration and empowers our people to unleash their full potential.*

## **Minimum Requirements**

What you'll bring to the role:

- Terminal degree (MD, PhD or PharmD) or equivalent experience is preferred.

The position will be filled at level commensurate with experience.

(MSL, Manager: 0-3 years' experience; MSL, Associate Director: 3+ years' experience; MSL Director: 7+ years' experience)

- Field Medical position within the pharmaceutical industry is preferred
- Previous experience in CRM area is strongly preferred
- Strong clinical knowledge including pharmacotherapy, treatment guidelines, clinical research processes, medical expert engagement strategies, and FDA promotional guidelines, regulations, and ethical guidelines applied to the pharmaceutical industry is required
- Strong interpersonal communication and presentation skills are required
- Ability to manage multiple priorities and manage time efficiently
- Strong interpersonal communication and presentation skills are required
- Minimum of 40% overnight travel may be required

\*\* This position can be based remotely anywhere in the U.S. (there may be some exceptions based on legal entity registration). Please note that this role would not provide relocation as a result.

## **WHY CONSIDER NOVARTIS?**

769 million lives were touched by Novartis medicines in 2020 and, whilst we're proud of this, we know there is so much more we could do to help improve and extend people's lives.

We believe new insights, perspectives and ground-breaking solutions can be found at the intersection of medical science and digital innovation. That a diverse, equitable and inclusive environment inspires new ways of working.

We believe our potential can thrive and grow in an unbossed culture underpinned by integrity, curiosity and flexibility. And we can reinvent what's possible when we collaborate with courage to aggressively and ambitiously tackle the world's toughest medical challenges. Because the greatest risk in life is the risk of never trying! Imagine what you could do at Novartis!

Commitment to Diversity & Inclusion:

Novartis embraces diversity, equal opportunity and inclusion. We are committed to building diverse teams,

representative of the patients and communities we serve, and we strive to create an inclusive workplace that cultivates bold innovation through collaboration, and empowers our people to unleash their full potential.

Join our Novartis Network: If this role is not suitable to your experience or career goals but you wish to stay connected to learn more about Novartis and our career opportunities, join the Novartis Network here:

<https://talentnetwork.Novartis.com/network>

Division

PHARMA

Business Unit

US PHARMA

Location

USA

Site

Cleveland, OH

Company / Legal Entity

Novartis Pharmaceuticals

Functional Area

Research & Development

Job Type

Full Time

Employment Type

Regular

Shift Work

No

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