

Global Procurement Partner, Chemicals " >

Job ID
328412BR
Nov 09, 2021
USA

Job Description

26,000+ associates from 100 different countries are working hard to build an inspired, curious and unbossed culture in which everyone is enabled to be their best. The Global Procurement Partner for Chemicals will lead all strategic aspects within the category on a global level, and develops proposals for strategic business decisions.

This Associate Director will ensure best-in-class delivery of external services in the relevant category to support technical R&D projects and to realize year-on-year productivity improvements, cost savings, and process improvements in close collaboration with the customers in the business.

Your responsibilities include, but are not limited to:

Strategy definition and execution

- Accountable for development and implementation of the individual category procurement strategy in alignment with business needs.
- Responsible for development and execution of robust category strategies that meet the needs of multiple cross-divisional stakeholders as well as drive exceptional value for Novartis.
- Globalize and consolidate business needs, pull multiple entities with similar needs, to leverage any synergies to standardize and scale up the activities,
- Develop proposals for strategic business decisions and provide support.

Stakeholders' management

- Represent Procurement as a strategic business partner on stakeholder LT
- Ensure alignment and harmonization of operating model across the business units, NIBR, TRD, NTO, develop and drive one global policy for services Institute global governance and global review across the regions to monitor category performance
- Ensure global and consistent Geographical Support Model

Supplier Relationships Management

- Accountable for strategic supplier relationship management for Tier 1 and Tier 2 suppliers, organization and execution of regular Business Review Meetings and drive execution of action items.
- First-point-of contact for all vendors and internal customers regarding their needs.
- Accountable for establishment and maintenance of relationships with global strategic vendors, ensuring continuous improvement, spend/cost transparency and cross-divisional account management with Tier 1 suppliers
- Accountable for segmentation of the supplier base and approval of new vendors.
- Negotiate Master Supply Agreements, support adequate contractualization for chemicals.

Innovation:

- Proactively support the business in assessing new innovative/technology-driven vendors.
- Support the implementation of new buying platforms.

Value creation and budget management:

- Accountable along with the business and finance for productivity and savings planning as well as ensuring the procurement participation in the annual budgeting planning for the category.
- Accountable along with the business and finance for the overall delivery of the category savings targets for all Divisions following the target setting process
- Accountable for ensuring delivery against the Procurement Balanced Scorecard measures for the category
- Align with Finance for the external budget planning linked to optimal demand management within his/her category.
- partnering with business to deliver against strategic initiatives and drive major value creation projects.

Measures of success

- Successful project execution by providing all external solutions in time / at the required quality / within budget as verified by the business.
- Value Delivery – right-sized spending and projected savings in compliance with a meaningful guideline.
- Strategic Supplier Management.
- Successful and measurable execution on efficiency programs.
- Measurable and continuous process improvement & compliance assurance.

Diversity & Inclusion / EEO

The Novartis Group of Companies are Equal Opportunity Employers and take pride in maintaining a diverse environment. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, gender, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status. We are committed to building diverse teams, representative of the patients and communities we serve, and we strive to create an inclusive workplace that cultivates bold innovation through collaboration and empowers our people to unleash their full potential.

Minimum Requirements

What you'll bring to the role:

Minimum of a Bachelor's Degree; Master's degree preferred

Minimum 7 years of experience in Strategic Supplier Management, knowledge of category preferred

Experience in the pharmaceutical or similar industry strongly preferred

Successful project execution by providing all external solutions in time / at the required quality / within budget as verified by the business.

Successful and measurable execution on efficiency programs

Measurable and continuous process improvement & compliance assurance

The preferred location is Cambridge, MA. East Hanover, NJ can also be considered as location, but would require 25% travel.

Why consider Novartis?

769 million. That's how many lives our products touched in 2020. And while we're proud of that fact, in this world of digital and technological transformation, we must also ask ourselves this: how can we continue to improve and extend even more people's lives?

We believe the answers are found when curious, courageous and collaborative people like you are brought together in an inspiring environment. Where you're given opportunities to explore the power of digital and data. Where you're empowered to risk failure by taking smart risks, and where you're surrounded by people who share your determination to tackle the world's toughest medical challenges.

Imagine what you could do at Novartis!

Division

CTS

Business Unit

PROCUREMENT NBS

Location

USA

Site

Cambridge, MA

Company / Legal Entity

Novartis Corporation

Functional Area

Procurement

Job Type

Full Time

Employment Type

Regular

Shift Work

No

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