

Associate Director, MSL, IHD-TX/NM-Remote " >

Job ID
328811BR
Oct 01, 2021
USA

Job Description

Immunology, Hepatology, Dermatology (IHD) has 10 pipeline projects in Phase 3 or registration and over 25 projects in Phase 1/2. Our IHD Unit has a pipeline with depth and breadth, and is known to be a talent powerhouse.

We are uniquely positioned to have a critical impact on bringing innovative medicines to patients across multiple disease areas.

Our team works in a curious, inspired and unbossed culture. We work together across all functions to maximize our performance and achievements. We are a team full of smart, passionate, and dedicated individuals that keeps the patient at the center of all we do.

We are committed to helping each other develop and grow our careers throughout Novartis.

Just imagine how many patients YOU could impact as part of our team!

The MSL Associate Director will lead scientific engagement with the medical/scientific community by implementing and partnering on clinical and educational strategies. Develop, influence, align and collaborate with medical experts (MEs) to co-create value and change the practice of medicine. Inform medical strategies through robust insight-generation.

Your responsibilities will include:

- Leverage scientific expertise and market knowledge to develop and cultivate professional relationships with MEs, key stakeholders (KSHs), and other influencers in geo-graphical area as aligned with medical unit (MU) strategy
- Verbalize complex data in a way that is impactful with a variety of stakeholders
- Ensure appropriate identification, mapping, and planning of MEs and Key Accounts as aligned to MU Strategy and in collaboration with other Novartis colleagues
- Respond to unsolicited requests for information from MEs by sharing appropriate da-ta in a timely, compliant, and ME-focused manner
- Drive mutually high value ME interactions including identification of opportunities to involve MEs when a specific medical need is identified (e.g., publications, clinical trial participation)
- In collaboration with clinical trial personnel, provide clinical research support and optimize trial execution specific to the geography for relevant therapeutic area.
- Apply foundational impactful Scientific Engagement Model (iSEM) principles to ME interactions in alignment with MU strategy and product prioritization

- Inform and shape medical strategy through application of a curious mindset to collect impactful insights, understanding the strategic impact of critical insights
- Support product pre-launch, launch, and post-launch activities and communication plans per MU strategy and tactical plans
- Discuss customer interest in Investigator Initiated Trials (IITs) in alignment with gap analysis.

Diversity & Inclusion / EEO

The Novartis Group of Companies are Equal Opportunity Employers and take pride in maintaining a diverse environment. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, gender, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status. We are committed to building diverse teams, representative of the patients and communities we serve, and we strive to create an inclusive workplace that cultivates bold innovation through collaboration and empowers our people to unleash their full potential.

Minimum Requirements

- (MD, PhD or PharmD) or equivalent experience is preferred.
- Minimum 3 years of experience in a Field Medical position within the pharmaceutical industry is preferred
- Previous experience in assigned or related therapeutic area is strongly preferred
- Strong clinical knowledge including pharmacotherapy, treatment guidelines, clinical research processes, medical expert engagement strategies, and FDA promotional guidelines, regulations, and ethical guidelines applied to the pharmaceutical industry is required.
- This position can be based remotely in the U.S. •Candidate must reside in specific geography (TX/NM) . (there may be some exceptions based on legal entity registration). Please note that this role would not provide relocation as a result.

769 million patients were impacted by Novartis products in 2020. And while we're proud of that fact, in this world of digital and technological transformation, we must also ask ourselves this: how can we continue to improve and extend even more people's lives?

We believe the answers are found when curious, courageous and collaborative people like you are brought together in an inspiring environment. Where you're given opportunities to explore the power of digital and data. Where you're empowered to risk failure by taking smart risks, and where you're surrounded by people who share your determination to tackle the world's toughest medical challenges.

Commitment to Diversity & Inclusion:

Novartis embraces diversity, equal opportunity and inclusion. We are committed to building diverse teams, representative of the patients and communities we serve, and we strive to create an inclusive workplace that cultivates bold innovation through collaboration, and empowers our people to unleash their full potential.

Join our Novartis Network: If this role is not suitable to your experience or career goals but you wish to stay connected to learn more about Novartis and our career opportunities, join the Novartis Network here:

<https://talentnetwork.novartis.com/network>

Division

PHARMA

Business Unit

US PHARMA

Location

USA

Site

Houston, TX

Company / Legal Entity

Novartis Pharmaceuticals

Functional Area

Research & Development

Job Type

Full Time

Employment Type

Regular

Shift Work

No

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