

DM

Job ID
REQ-10000805

Apr 14, 2024

China

Summary

First Line Sales Mdr (FLM), e itlili e sahip bir ticari ekibe liderlik ederek ve zel mteri deneyimleri sa lamak ve de er sunmak i in kilit payda larla etkile im kurarak sat ı performans ı n art ı r ı r. Stratejik ve ticari b lge hedeflerini ba ar ı l ı bir ekilde yerine getirmek i in bireyleri i e al geli tirir, elde tutar ve ko luk yaparlar. Ekibe mteri odakl ı marka stratejisi ve taktiklerini uyumlu ve etik bir ekilde yrtmeleri i in ilham veren ve motive eden bir yksek performans ve hesap verebilirlik kltr a ı larlar. FLM liderleri, mteri kat ı l ı m ı n ı ve performans ı n ı art ı rmak i in rlerini payla arak b lgelerindeki marka stratejisini ve taktiklerini yrtr ve takip eder.

About the Role

Major Accountabilities

~ i Y netin ve Bytn

Key Performance Indicators

İMI Saha Kat ı l ı m ı Performans Y ö netimi Konseyi sonu ç lar ı ndan gelecek rehberli e dayal ı olarak yerel d ü zeyde doldurulacak.

Work Experience

NA

Skills

Liderlik

Y ö netim

Profesyonel İ leti ĩ m

Ko ç -luk

Ment ö rl ü k

Kontrol ü De ĩ tir

İ birli ĩ

Çak ı m Çal ı mas ı

Analitik Beceri

Problem Ç ö zme Becerileri

Karma ĩ kl ı k Y ö netimi

Sa ĩ l ı k Sekt ö r ü

İ icari M ü kemellik

Etik

Uyma

Language

İ ngilizce

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Division
International

Business Unit
Innovative Medicines

Location
China

Site
Tangshan (Hebei Province)

Company / Legal Entity
CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area
Sales

Job Type
Full time

Employment Type
Kadrolu (Sat ı M ü d ü r ü)

Shift Work
No

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