

**Novartis India Limited**

Regd. off: Sandoz House, Shivsagar Estate, Dr Annie Besant Road, Worli, Mumbai 400 018.

**UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH JUNE 2010**

Sr. No.	Particulars	Rupees Million		
		Quarter ended 30.06.2010 (Unaudited)	Quarter ended 30.06.2009 (Unaudited)	Year ended 31.03.2010 (Audited)
1.	(a) Net Sales			
	(b) Other Operating Income	1,682.8	1,531.8	6,241.0
2.	Income from Operations	88.9	80.6	341.3
3.	Expenditure	1,771.7	1,612.4	6,582.3
	(a) (Increase)/Decrease in stock-in-trade and work-in-progress	17.4	34.6	(4.6)
	(b) Consumption of raw materials			172.6
	(c) Purchases of traded goods	33.0	35.9	2,311.0
	(d) Employees cost	597.4	535.9	851.0
	(e) Depreciation	307.0	200.4	22.5
	(f) Other expenditure	4.7	5.6	
	Sub-total	457.5	405.1	1,866.9
4.	Profit from operations before Other Income and Interest	1,417.0	1,217.5	5,219.4
5.	Other Income	354.7	394.9	1,362.9
6.	Profit before Interest	120.8	108.7	438.3
7.	Interest	475.5	503.6	1,801.2
8.	Profit from ordinary activities before taxation	0.6	0.7	3.2
9.	Tax Expense	474.9	502.9	1,798.0
	- Current tax		176.0	654.2
	- Deferred tax	162.0	(1.3)	(16.1)
	- Fringe benefits tax	(2.4)		
10.	Net Profit	-	10.6	-
11.	Paid-up equity share capital (face value Rs. 5 each)	315.3	317.6	1,159.9
12.	Reserves and surplus (excluding revaluation reserves)	159.8	159.8	159.8
13.	Earnings Per Share - Basic and Diluted (Rs.) (not annualised)	9.87	9.94	5,774.8
14.	Public Shareholding			36.29
	- Number of shares	7,535,995	7,535,995	7,535,995
	- Percentage of shareholding	23.58	23.58	23.58
15.	Promoter and promoter group shareholding			
	(a) Pledged / Encumbered			
	- Number of shares	-	-	-
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-
	- Percentage of shares (as a % of the total share capital of the company)	-	-	-
	(b) Non-encumbered			
	- Number of shares	24,424,802	24,424,802	24,424,802
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00	100.00	100.00
	- Percentage of shares (as a % of the total share capital of the company)	76.42	76.42	76.42

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**SEGMENT REVENUE, RESULTS AND CAPITAL EMPLOYED**

Sr. No.	Particulars	Rupees Million		
		Quarter ended 30.06.2010 (Unaudited)	Quarter ended 30.06.2009 (Unaudited)	Year ended 31.03.2010 (Audited)
<b>1.</b>	<b>Segment revenue</b>			
	(a) Pharmaceuticals	1,221.9	1,126.2	4,373.0
	(b) Generics	112.0	107.9	399.1
	(c) OTC	199.4	169.5	859.7
	(d) Animal Health	149.5	128.2	609.2
	Net sales	1,682.8	1,531.8	6,241.0
<b>2.</b>	<b>Segment results before interest and taxation</b>			
	(a) Pharmaceuticals	359.1	387.4	1,294.9
	(b) Generics	44.9	33.6	111.1
	(c) OTC	(10.6)	(3.6)	33.6
	(d) Animal Health	13.3	12.3	82.2
	Total	406.7	429.7	1,521.8
	Add/(Less):			
	(a) Interest	(0.6)	(0.7)	(3.2)
	(b) Other unallocable expenditure	(54.4)	(40.6)	(176.7)
	(c) Other unallocable income	123.2	114.5	456.1
	Total profit before taxation	474.9	502.9	1,798.0
<b>3.</b>	<b>Capital employed</b>			
	<b>(Segment assets less segment liabilities)</b>			
	(a) Pharmaceuticals	194.2	395.9	444.4
	(b) Generics	40.2	26.9	18.0
	(c) OTC	46.8	64.3	56.4
	(d) Animal Health	163.1	130.7	175.5
	Total	444.3	617.8	694.3
	Add: Unallocable corporate assets less unallocable corporate liabilities	5,805.6	4,847.2	5,240.3
	Total capital employed	6,249.9	5,465.0	5,934.6



**Notes:**

1. The above results were reviewed by the Audit Committee at its meeting held on 29th July 2010 and approved at the meeting of the Board of Directors held on that date.
2. The results for the quarter ended 30th June 2010 have been subjected to limited review by the statutory auditors of the company.
3. Consequent to the amendment to the provisions of sub-section (3) of Section 4 of the Payment of Gratuity Act, 1972 revising the ceiling limit of gratuity payable to employees from rupees three lakhs fifty thousand to rupees ten lakhs, during the quarter, the company has made a further provision of Rs 46.5 million, towards the past service cost, on the basis of valuation carried out by independent actuary.
4. During the quarter, 2 investor complaints were received and resolved. No complaints were pending either at the beginning or at the end of the quarter.
5. Figures for the prior periods have been regrouped where necessary.

By Order of the Board

A handwritten signature in black ink, appearing to read 'R. Shahani', written over a faint circular stamp.

R. Shahani  
Vice Chairman and Managing Director  
Mumbai, 29th July 2010