

# Executive Director, Launch Medical IM Europe

Job ID

REQ-10009827

Oct 07, 2024

Switzerland

## Summary

Senior medical leader responsible for ensuring an efficient and effective execution of IMI Launch strategies, through timely resource allocation and ensuring critical medical capabilities within the big 4 (France, Italy, Spain & UK) countries Medical Affairs organizations.

Leads performance optimization while maintaining governance oversight of Medical Launch KPIs, including & MSL core contributions and productivity in Big 4 & overview of 2 clusters (Western European Cluster & South East Russia and Central Europe Cluster)

Responsible for ensuring the Global brand strategies and action plans integrate critical needs of Region Europe, resulting in fit-for-purpose medical content to be used by medical teams in the Region.

We have two positions open in below Therapeutic Area's:

1. NS & Immunology
2. Cardio & Neph

## About the Role

### Major accountabilities:

- Ensure launch preparation excellence in Medical Affairs across Big 4 and support Launch Readiness review for priority product with close collaboration with Medical International
- Collation of region-specific insights (e.g.: HCP insights but also clinical package gaps) where appropriate (Big 4 + 2 clusters) to feed International teams analysis & strategies co construct with Big 3 (Germany, China Japan) and 2 others region (LACAN & APMA)
- Develop lean processes that will facilitate the effective collaboration between RE Medical teams in the countries (mainly Big 4)
- Elaborate, track and analyze Regional Medical Launch Key Performance Indicators with special focus on the extent of impact on external Medical Experts and other key healthcare system stakeholder (Big 4 + 2 clusters)
- Identify the needs of Medical Affairs capabilities in countries to sustain a fully aligned, result-oriented, highly effective medical organization across Region Europe
- Ensure excellence in early stakeholder engagement to enhance collaboration and co-creation and establish Novartis as a trusted partner to the medical community
- Align country medical resource deployment and budget to key regional priorities
- Provide appropriate guidance on Novartis medical standards and policies to ensure that local medical plans in RE are ethically and legally compliant and proactively mitigate risk

- Talent Development: coach medical associates working on key Medical Launches

## **Ideal background:**

Preferably MD, minimal Veterinary MD, PhD or Pharm MD

## **Experience/Professional Requirement:**

- At least 10 years of experience in Pharmaceutical Industry in roles of increasing responsibility, with significant senior leadership experience in Medical Affairs
- Experience in country role (Medical Director of TA or country). Strong knowledge of key Region Europe markets and/or HTA based markets.
- Experience in regional roles is desirable
- Demonstrated ability to lead, engage and inspire science-driven teams and organizations
- Strong analytical and project management skills
- Experienced leading in a matrix environment
- Drive for innovation and continuous improvement
- Excellent communication skills
- Experienced across multiple Disease Areas, preferably including oncology and other specialty pharma

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

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Division

International

Business Unit

Innovative Medicines

Location

Switzerland

Site

Basel (City)

Company / Legal Entity

C028 (FCRS = CH028) Novartis Pharma AG

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular

Shift Work

No

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